

21st Century America Looks, Acts and Thinks Differently than 20th Century America



The other, not so much

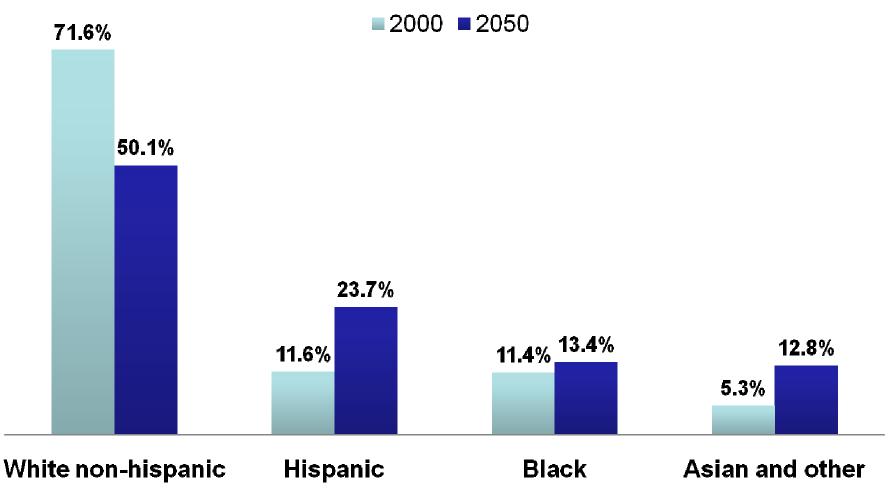


Some Demographic Data Points

- America is Increasingly Diverse:
 - "Majority Minority" nation by 2050
 - •Already true for:
 - Americans under 15 years of age
 - In Ten Southern And Western States
- Millennials=One of Three Americans by 2020
 - Largest and Most Diverse Generation in History
 - One out of five have an immigrant parent
- Majority of all racial/ethnic groups live in suburbs

Shifting Ethnicity of Labor

Share of Labor Force by Race/Ethnicity



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U.S. Bureau of Labor Statistics

Immigrants and the Economy

Between 1990 and 2005 immigrants started one quarter of all venture-backed companies

Even in Corporate America: Fourteen of the 2007 Fortune 100 CEOs were immigrants



Brin, Google

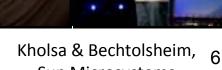


Yang, Yahoo

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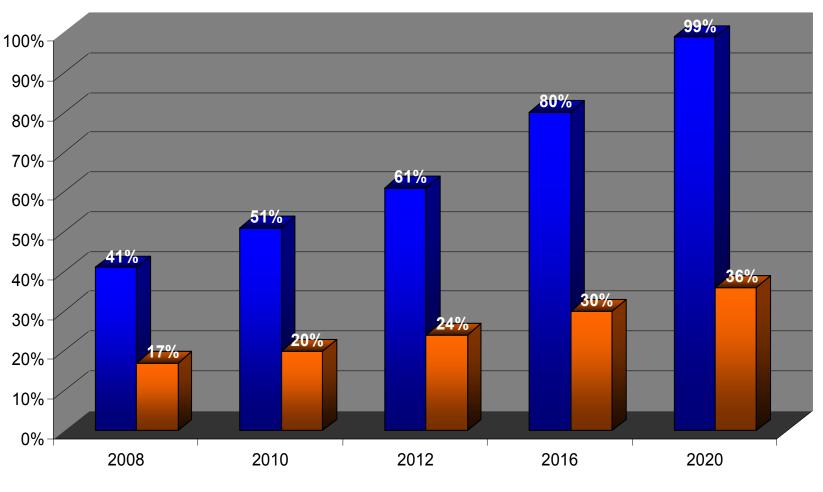


Grove, Intel

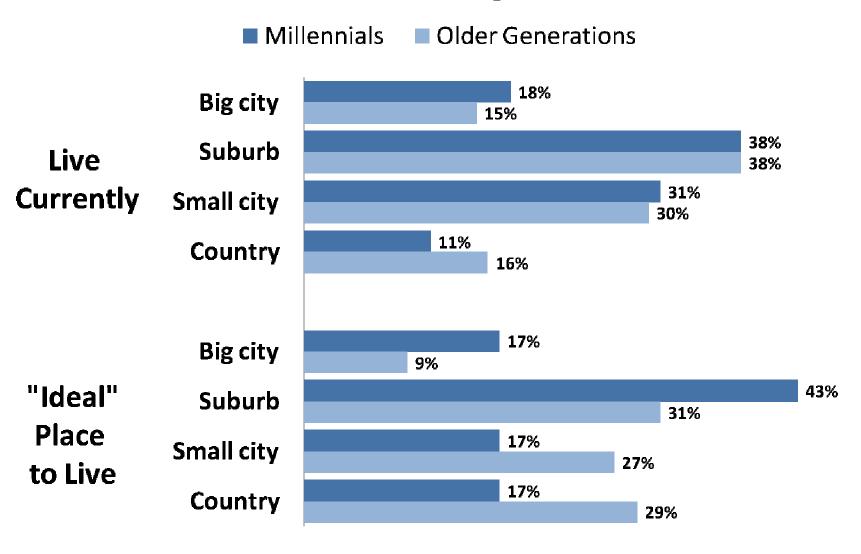


Sun Microsystems

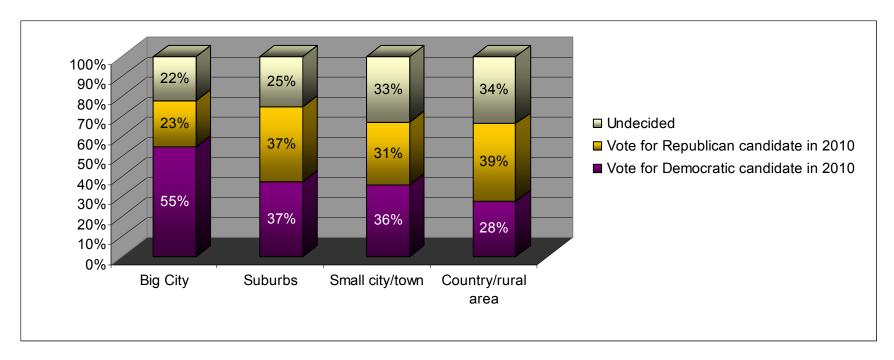
Millennials Will Increasingly Dominate the Electorate Over the Next Decade

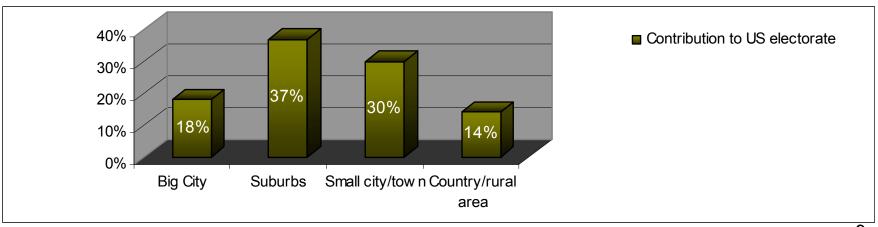


Millennial Lifestyle Choices

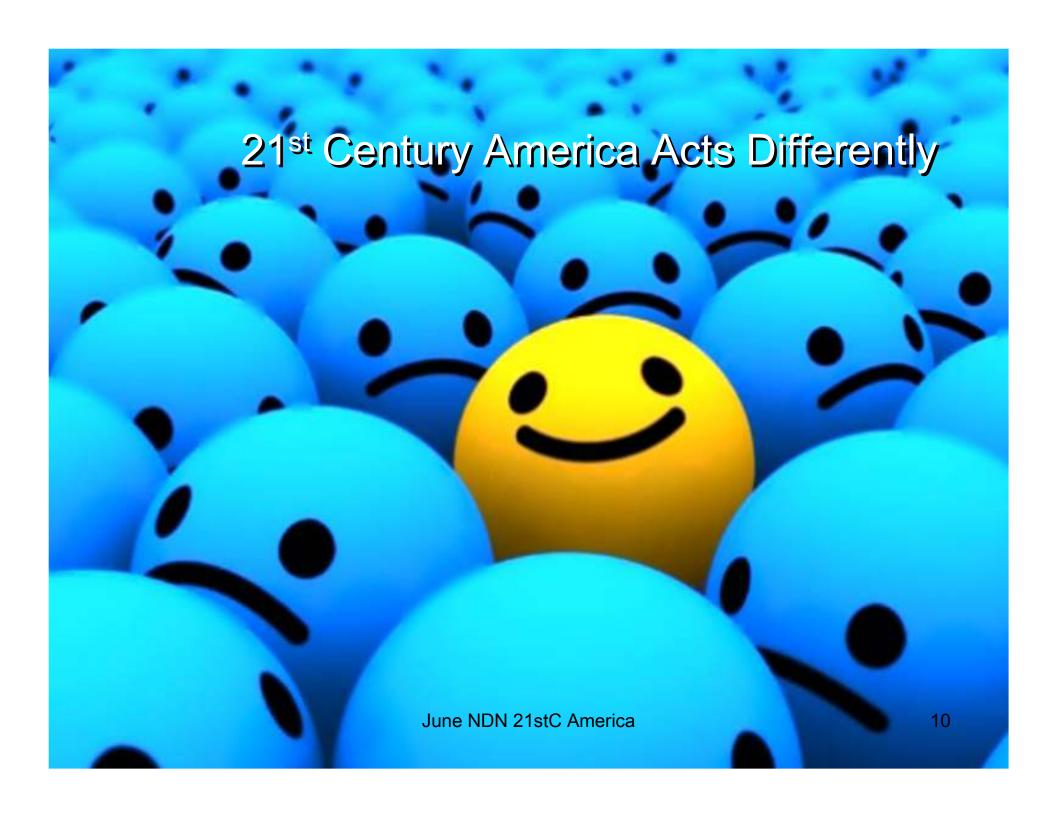


The Suburbs Will Be A Critical Battleground In November

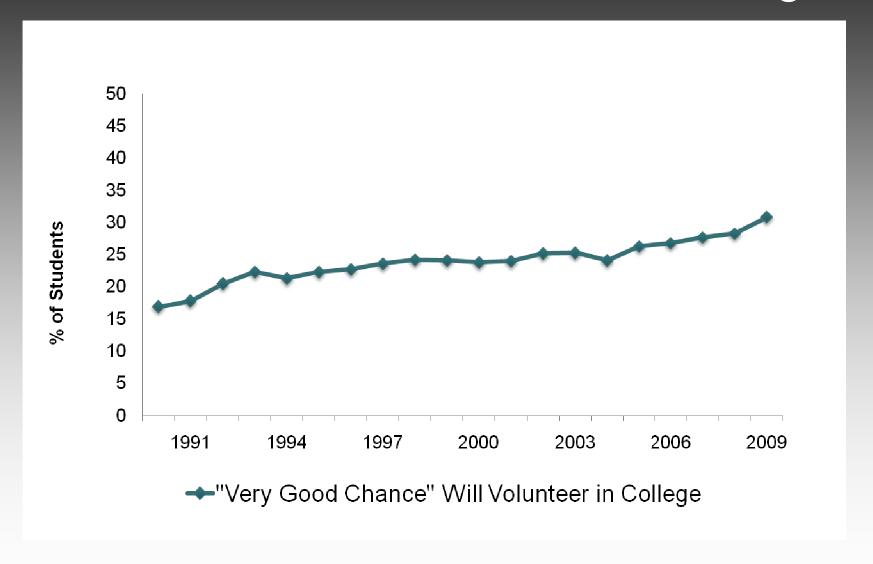




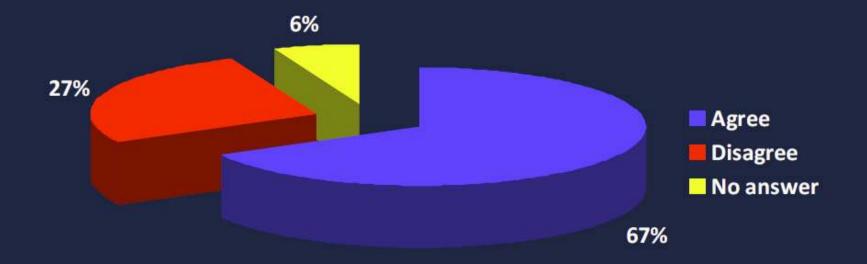
Source: Frank N. Magid Associates, June 2010



Intent to Volunteer At All-Time High

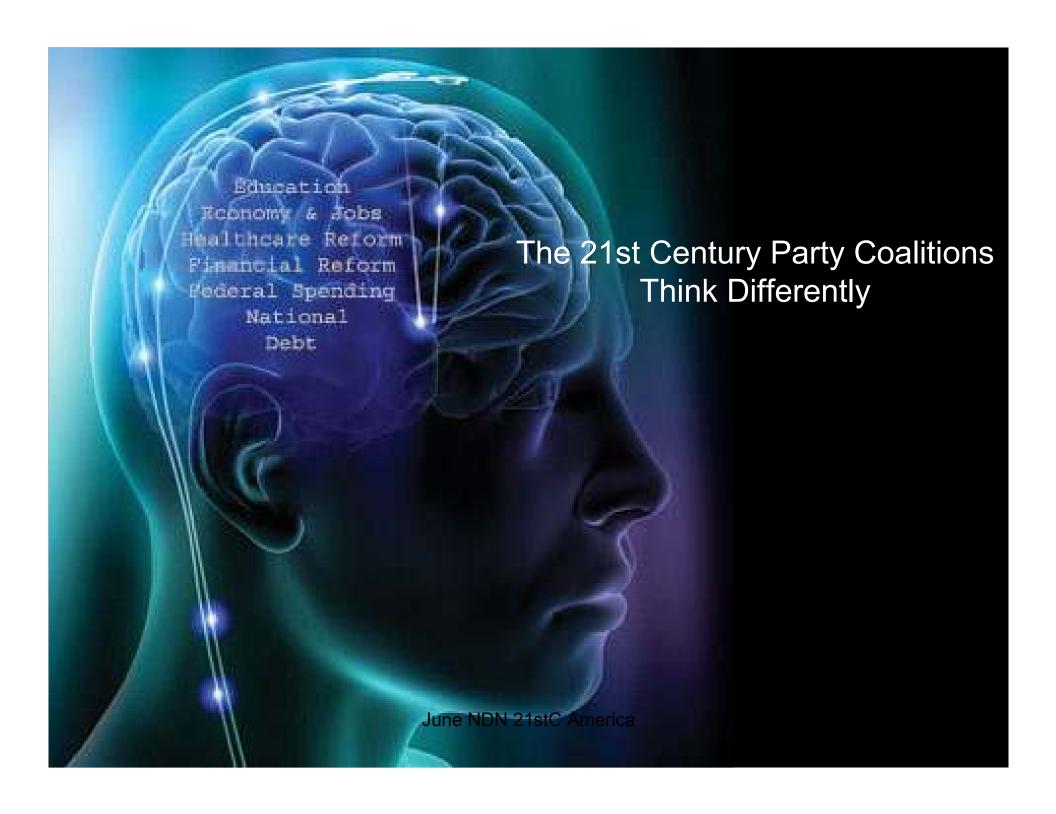


Do you agree or disagree with the following statement? The United States is the greatest country in the world.



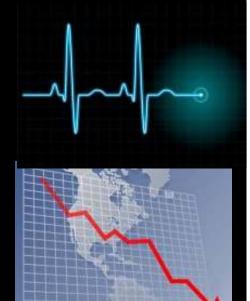






Key Takeaways

- Democratic Party ID advantage of 14 Points has NOT changed significantly since the last survey in February.
- The economy and jobs dominate all other issues.
- But, components of the Democratic coalition have other important issue concerns—education, healthcare, and financial reform—while Republicans care more about deficits.



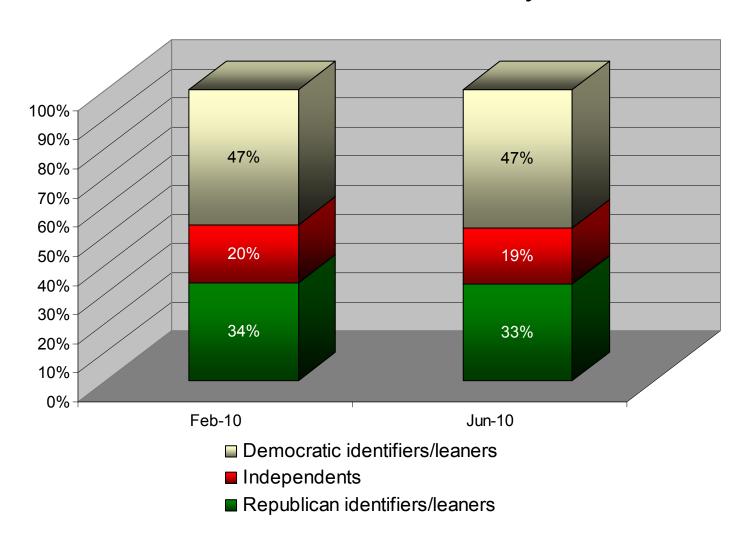




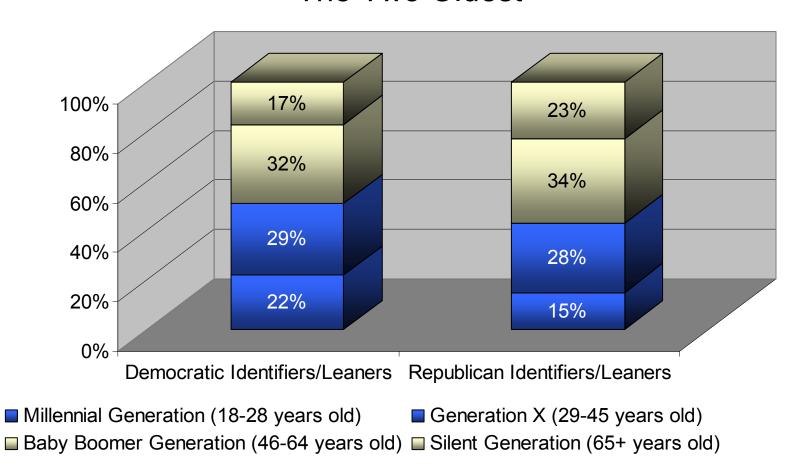


•Democrats can win by mobilizing their coalition, Republicans will need to overcome voter's skepticism of their ideas to be successful in the 2010 midterm election.

Despite Ongoing Political Turmoil Democrats Retain a Solid Party ID Lead

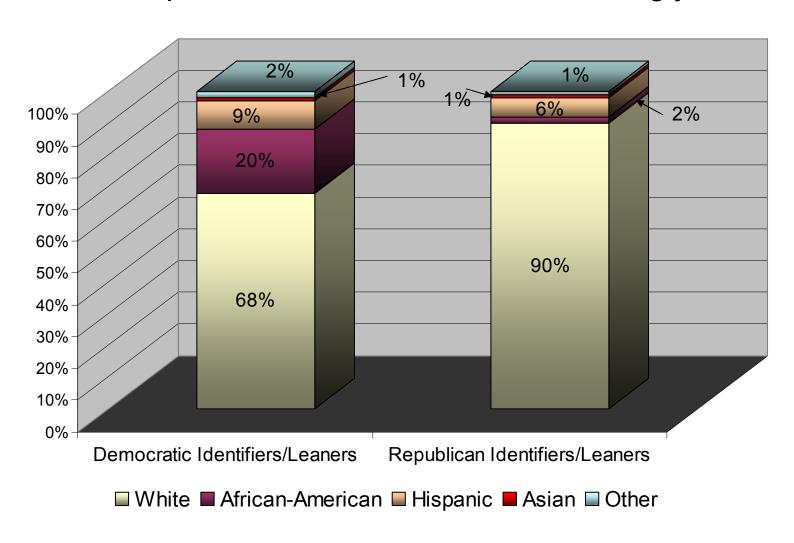


A Majority of Democrats Are From The Two Youngest Generations While A Majority of Republicans Are From The Two Oldest



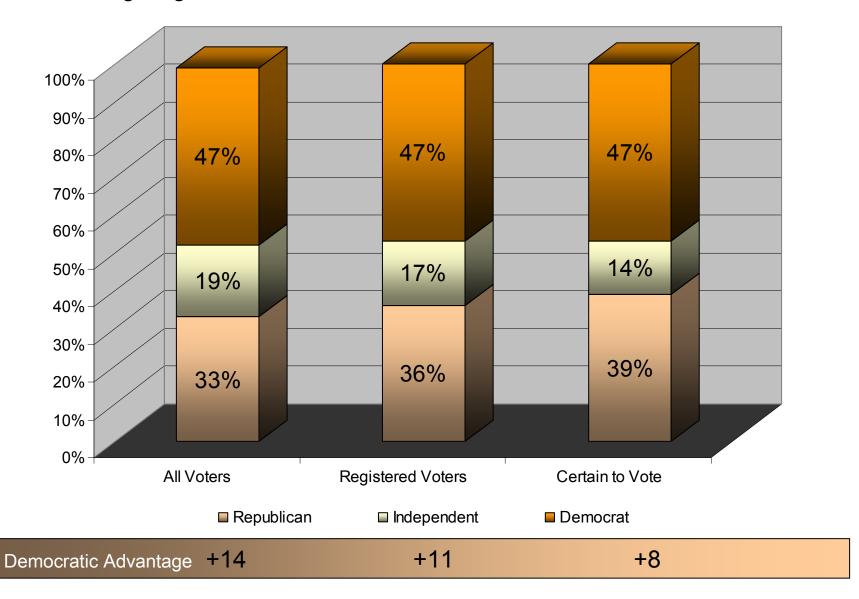
Source: Frank N. Magid Associates, June 2010

The Democratic Coalition Is More Ethnically Diverse While the Republican Coalition Is Overwhelmingly White



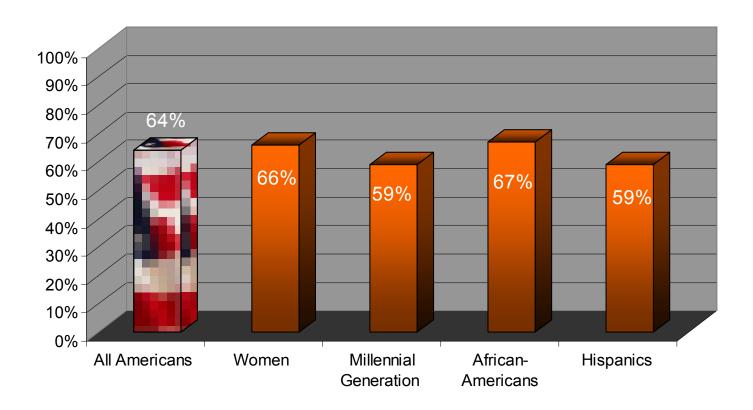
Source: Frank N. Magid Associates, June 2010

The Democratic Party ID Lead Narrows, But Remains Strong, Among Registered Voters And Those Certain To Vote In November



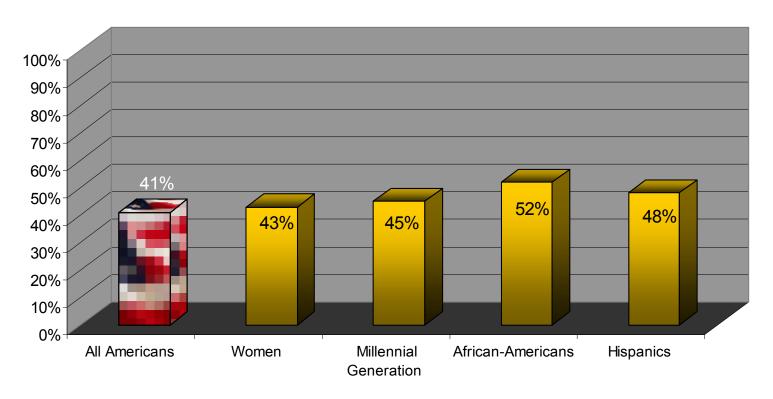
The Economy And Jobs Dominate All Other Issues

- •64% of all Americans rate jobs and the economy as a critical issue.
- •No other single issue is rated critical by a majority.
- •Key components of the Democratic coalition see the economy as critical:



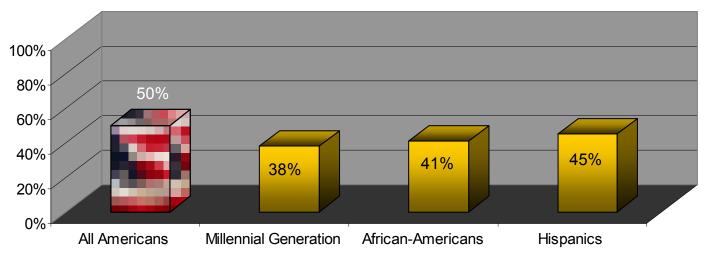
Among Components of the Democratic Coalition Education Trails Only The Economy In Importance

- 41% of all Americans rate education a critical issue.
- Within the Democratic coalition concern with education is significantly higher:
- Additionally, 37% of Millennials rate the cost of college education critical.

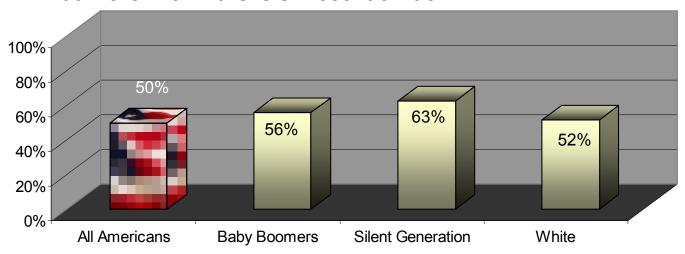


Half Of All Americans Say Federal Spending And The National Debt Is A Critical Issue

Fewer within the Democratic coalition share that belief...



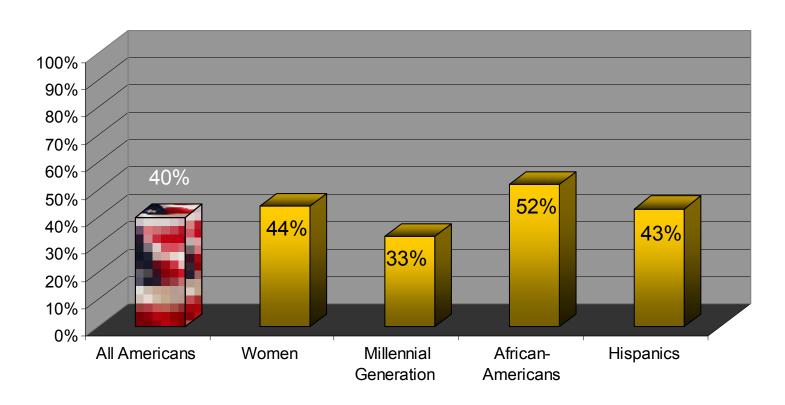
But more within the GOP coalition do



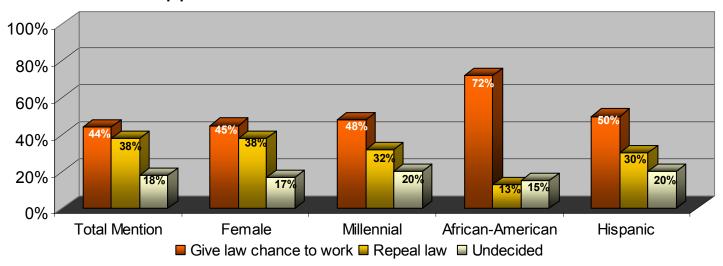
Source: Frank N. Magid Associates, June 2010

Healthcare Reform Is Important For The Democratic Coalition

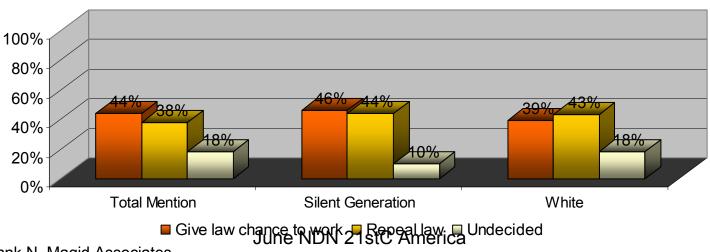
- 40% of all Americans rate healthcare reform a critical issue.
- For most components of the Democratic coalition concern with healthcare reform is significantly greater:



The 21st Century Democratic Coalition Supports The Obama Health Care Reform Law

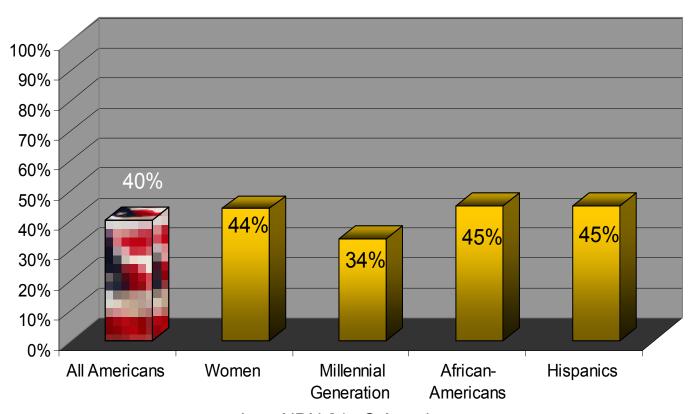


The 21st Century Republican Coalition Opposes The Obama Health Care Reform Law

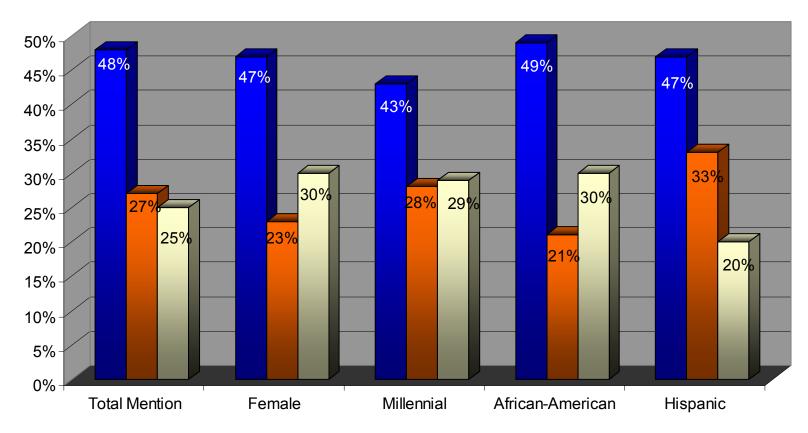


Financial Reform Is An Important Secondary Issue For The Democratic Coalition

- 40% of all Americans rate financial reform a critical issue.
- For most components of the Democratic coalition concern with financial reform is significantly greater:



Like All Americans, the 21st Century Democratic Coalition Favors Strong Financial Reform Legislation



- More concerned Congress will not do enough to protect consumers and control Wall Street excesses
- More concerned Congress will go too far in limiting investment opportunities and future growth
- Undecided

The Economy, Education, Healthcare Reform, and Financial Reform Are Democratic Strengths

• By a 2:1 margin voters prefer the Democrats to the GOP on the economy, education, and financial reform.



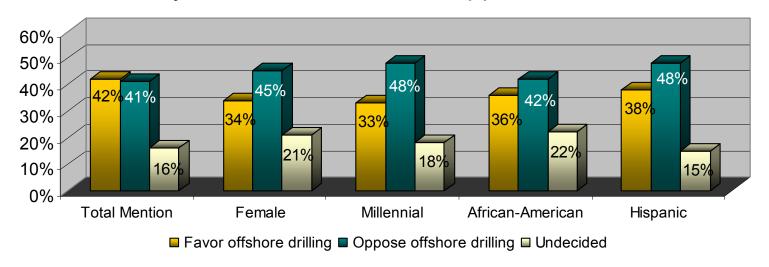
• Voters prefer the Democrats to the GOP on healthcare reform by 4:1.



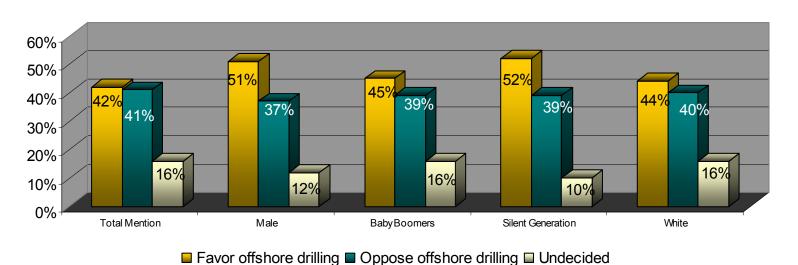
• Within the Democratic coalition, preference for the Democrats is even higher on all these issues.



The 21st Century Democratic Coalition Opposes New Offshore Drilling

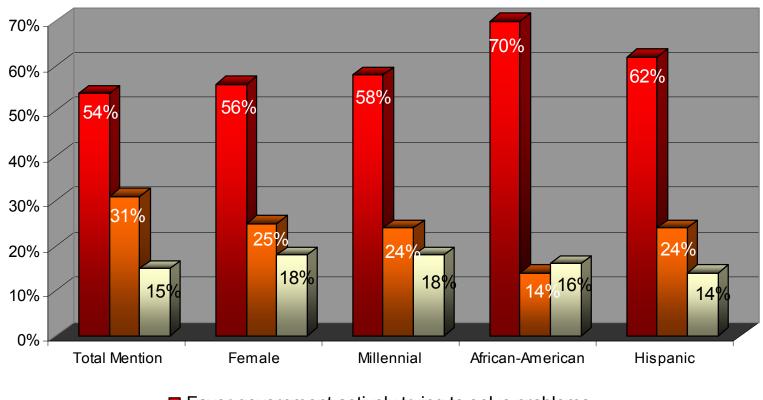


The 21st Century Republican Coalition Favors New Offshore Drilling



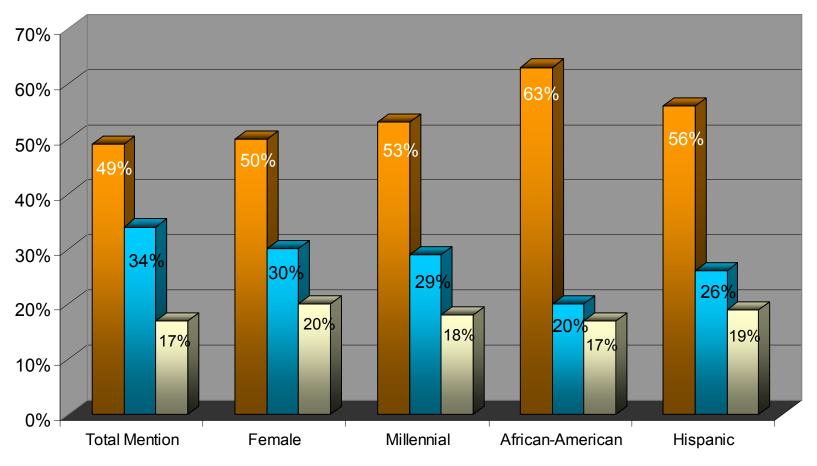
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A Majority of Americans Favor Activist Government, Particularly The 21st Century Democrats



- Favor government actively trying to solve problems
- Favor government staying out of society & economy
- Not sure

Most Americans Favor Greater Economic Equality, Particularly 21st Century Democrats

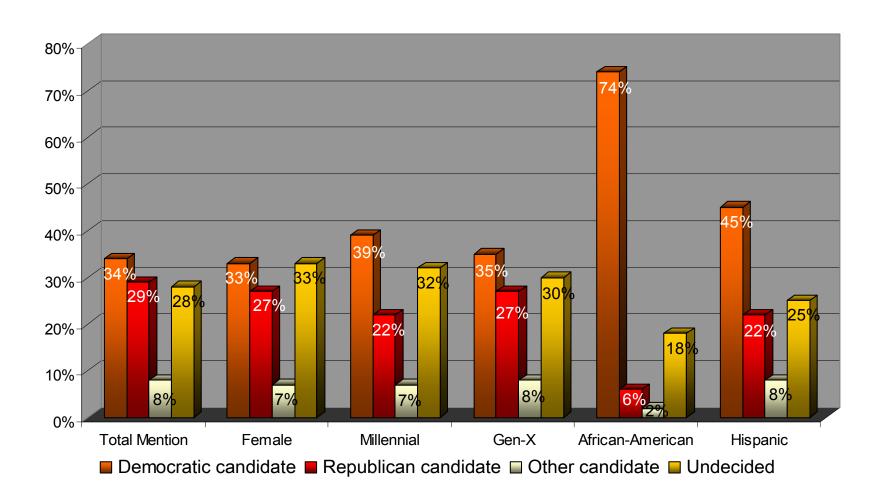


- Ensure that all Americans have basic standard of living and income even if increases spending
- Let each person get along on their own even if some have more
- Not sure

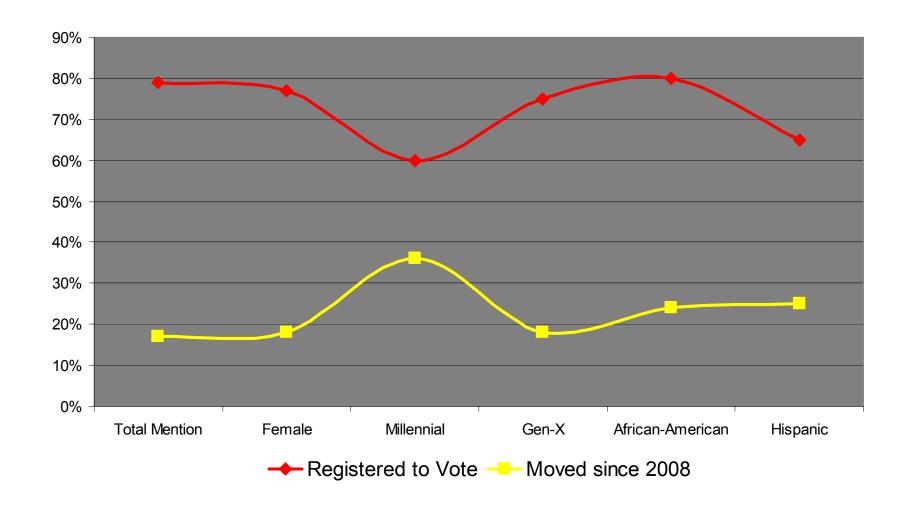
The 21st Century Party Coalitions: What It Means For November



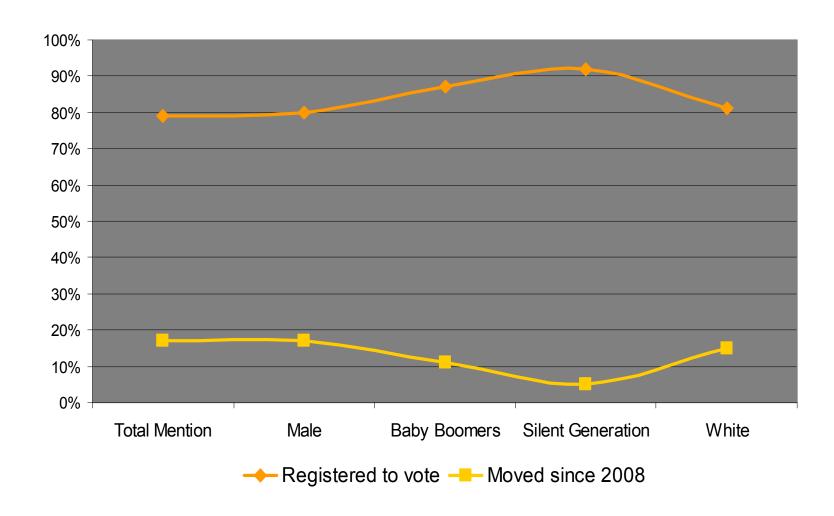
Democrats Have Lead on Congressional Generic Ballot, Especially Within Their Coalition



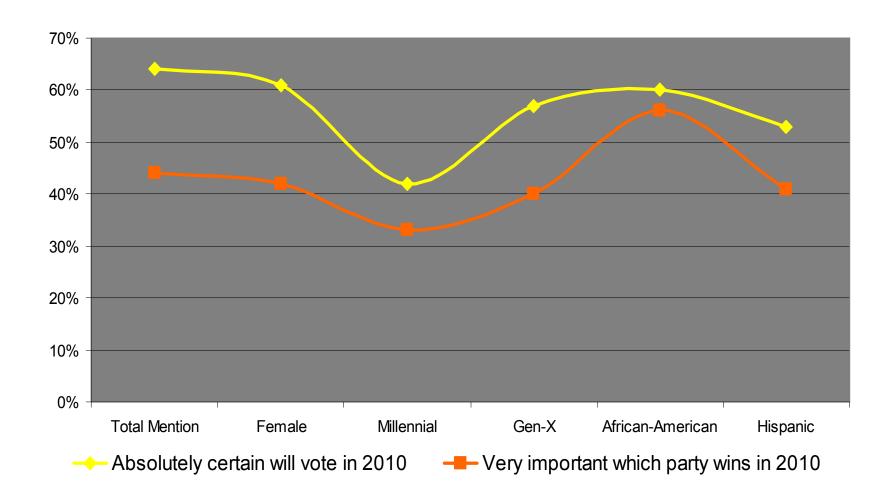
But Getting the Coalition Registered Remains a Challenge



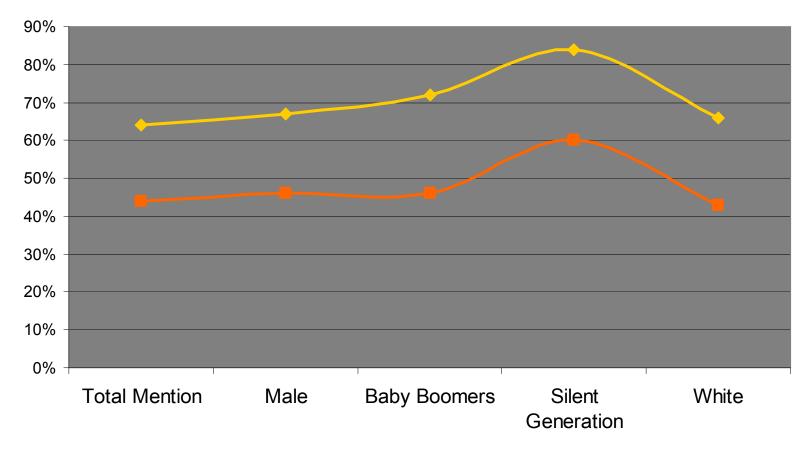
The GOP Coalition Is More Likely To Be Registered And To Have Not Moved Recently



Democrats Less Enthusiastic About Voting in Midterms

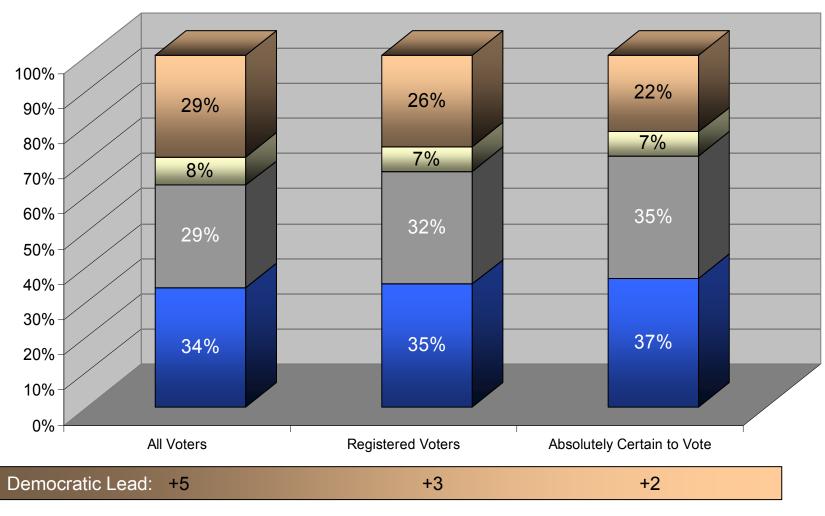


The GOP Coalition Is More Likely To Vote And Be Concerned About The 2010 Elections



→ Absolutely certain will vote in 2010 — Very important which party wins in 2010

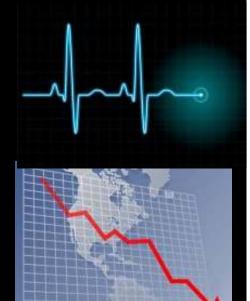
The Impact Of Not Mobilizing The Coalition: The Democratic Advantage Almost Disappears



■ Democratic Candidate ■ Republican Candidate ■ Other candidate ■ Undecided

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•Democrats can win by mobilizing their coalition, Republicans will need to overcome voter's skepticism of their ideas to be successful in the 2010 midterm election.

The Millennial Era has arrived.

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